

Buildings and Relationships that Last a Life

Volume 1, Issue 1

January 2003

Trehel 20th Anniversary

Twenty Years of Trehel is worth celebrating and that is just what several hundred of the Trehel family did in September. It was a beautiful day at Biggerstaff Retreat on Lake Keowee. A bar-be-que, Blue Grass band and balloons



all added to the festive mood, as the crowd enjoyed the afternoon. All of Trehel's employees were invited to bring their families to celebrate the company's 20th Anniversary.

Each attendant received a T-shirt, a party hard hat, and as many helium balloons as they wanted. Awards were given to those who had worked for Trehel for over five years, ten years, fifteen years, and yes we did have a couple of men who have seen the entire twenty years with the company. The "old timers" are highlighted on page three.

Trehel is very proud of being a company that can continue to bring people together to work for customer satisfaction. It

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**Happy 20th Anniversary to
Trehel Corporation!**

Project Highlight: Dorman Stadium

Football season is underway and the Dorman Cavaliers and their fans are enjoying the games in their brand new football stadium.

Trehel Corporation recently completed construction of the stadium which is the third largest in the state, just behind USC and Clemson. The stadium seats 11,000 fans and includes a 3-story press tower with concessions and box seats. Trehel also completed the athletic fields including baseball, softball, soccer, tennis, track and field. Congratulations to Jack Weber, Charlie Moore and all the other guys who worked so hard out there in the heat.



These guys were dog tired when they finished!

Welcome to Trehel's first Newsletter! We will be publishing a newsletter every two months and need your help. Please bring in any special happenings (births, marriages, etc.) or awards you or your family would like to share. We love good news! Tommye Hurst will be collecting news and pictures for our next newsletter in March.



Trehel

Editorial — by Bob DuBose

“The Next Customer?”

Have you ever wondered how Trehel actually develops their customer base? Or, just exactly who is Trehel's next customer? Well, many things go into effect when you consider who might be the next person to build a church, an office building, or a plant addition.

Basically, everyone in the company is a salesman for Trehel. Wherever you might be, you could be talking to Trehel's next customer. Parties you attend, church meetings, football games, kid's soccer games, the grocery store, or during the day at work. Anyone could be the next client. Are you ready to meet your next customer?

Always be polite and respectful. Your actions in daily life and on the job reflect the type of company where you work.

Be direct about your company when you are introduced to someone. Don't just say “I'm John Doe from Trehel”. Make a statement! “I'm John Doe with Trehel Corporation, a Design/Build Contractor servicing the upstate area of SC, NC, and Georgia.”

Each subcontractor, supplier, owner, and friend has a circle of contacts outside your knowledge. Your influence can actually go beyond your immediate influence and circle of friends.

A positive attitude translates into positive thinking about you and the company. Even when you have problems, a positive approach to solving your problem will speak volumes on the type of person you are to do business with.

Quality work means a satisfied customer.

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Pickens County Library

By Sara Harvey
Easley Bureau

PICKENS — Pickens County selected a team of companies Monday to design and build the new Easley branch library.

Construction will start within a year, County Administrator Alan Ours said.

The council's Administration and Finance Committee recommended Trehel Corp. contractors of Clemson and McMillan Smith architects of Spartanburg to work together on the project.

“I'm excited about it,” Easley-area Councilman Dial DuBose said of the long-awaited \$6 million project.

Sixteen design firms bid for a chance to build the 45,000-square-foot library.

The three top firms, all with extensive library-building experience, presented their ideas to the library board and a County Council committee Oct. 8.

“All the firms that were finalists had very strong references,” Councilman Jim London said.

“The first step will be \$12,000 to \$16,000 worth of conceptual drawings, and then blueprints and building,” DuBose said.

Consultant Rich Rosenthal recommended a 75,000-square-foot library based on the area's population and growth, a project that could have topped \$15 million, according to one councilman's estimation. The smaller building will be built instead, but designed so that it can be added onto in the future.

The current branch on West First Avenue is a cramped 12,000-square-foot, containing the county's library system headquarters, officials said.

Sara Harvey writes about northern Anderson and Pickens counties and can be reached at 295-3440.



Trehel

Employee Highlights

January 2003

The Original Crew

Trehel started 20 years ago when Neal Workman left Vector Corp. to start Trehel. The name, Trehel, comes from his two children's names **Tress** and **Helen**. Buddy Mayes and Frank Wilson came to work with for Trehel at the beginning and are still here. Bob DuBose and Don McCall weren't far behind. Although, Trehel has changed



Left to Right: Frank Wilson, Buddy Mayes, Bob DuBose, and Don McCall.

and grown tremendously over the last 20 years, as we see here, there are some of the same people that we depend on to keep Trehel running, still around. Some-time ask them about the "old days" and thank them for sticking with us!

Phil Spangler

The Spangler Family is pleased to announce that daughters Shelley and Allison have excelled at their respective establishments of Higher Learning:



Shelley posted a 3.95 for the Fall Semester at MUSC in Charleston, SC. She is working on her Masters Degree in Occupational Therapy and is on track to graduate in the Spring of 2004.

Allison posted a 4.0 for the Fall Semester at Clemson University and will begin the Spring term as a first semester sophomore. She is majoring in History with an emphasis on Historical Preservation.

Respectfully Submitted By A Proud Papa!

Ann Serocki

Ann recently received her service award for 5 years at Trehel. Before she joined Trehel, Ann was a math teacher in Pennsylvania. At Trehel Ann has worn many hats and is currently working as an Administrative Assistant. She enjoys the variety of her job and the opportunity to learn new skills. She especially wants to focus on computer skills and improving her Spanish. Ann is a valuable member of our team and a great help to the project managers. Whatever the challenge, Ann will get it done.

Thanks Ann!



News Flashes

Name the Newsletter:

We hope that you enjoy our newsletter. Hopefully it will give you a chance to learn what is new with company and employees and give you a place to share your good news.

We need your help not only with articles but also with a name. We will be having a contest to name the newsletter. Submit as many entries as you like—funny, clever, silly—to Tommye Hurst and then look for your idea to be on the front page!

Reminders:

- **Newsletter naming contest—give us your ideas!**
- **Employees get your news to Tommye for inclusion in the next newsletter**
- **Visit our new website at: www.trehel.com**
- **January 16 and 17—Trehel Planning Retreat**

January Birthdays

Margaret Coffman
Pat Cooper
Buck Couch
Bob DuBose
Dale Nalley
Eddie Ricketts
Chris Williams
Frank Wilson

February Birthdays

Chris McGarr
Pyzon Moore
Rolando Rivera
Jason Barnes

TREHEL CORPORATION DESIGN/BUILD CONTRACTORS

CLEMSON
PO Box 1707
1376 Tiger Blvd, Suite 104
Clemson, South Carolina 29633
Phone: 864-654-6582
Fax: 864-654-7788

GREENVILLE
PO Box 6688
643 Academy Street
Greenville, South Carolina 29601
Phone: 864-284-9439
Fax: 864-232-6952

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that Last a Lifetime*

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www.trehel.com



Trehel

Trehel Training—by David Stokes



David mixes cocktail sauce in a Trehel hardhat.
Did you eat any?



We have done a wonderful job increasing our safety and reducing workers compensation rates. I believe that this has occurred because we have a true concern for our well-being and the well-being of our co-workers. A reflection of our progress has been the reduction of insurance rates. With a company like ours that works over 200,000 man-hours a year this means a significant advantage in the market place. Also, the reduction in insurance rates allows us to compete for work that is restricted to companies with excellent safety records.

We have tried several different safety approaches over the last few years and will always be changing the way we think and act toward safety. Why? Because Trehel Corporation and our industry is forever changing. Keep in mind that no employee should ever be hurt. **Everyone is to go home at night free from pain and injuries ready to enjoy their lives.** Accidents don't just happen. They are allowed to happen through lack of planning or carelessness. If you need help with any issues in the field, feel free to call me.

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has always been the philosophy of Trehel to treat everyone, employees as well as customers, fairly and with the best intentions.

The 20th Anniversary Picnic was a great time for employees and their families to get together and celebrate the good fortune Trehel has experienced over these two decades. Neal Workman, our tireless leader, thanked everyone for their hard work twice. Once in English and then again in Spanish. His attitude of inclusiveness and hard work are contagious, as this firm continues to grow and add new people with new abilities.

We are thankful to Steve and Debbie Morehead for the great bar-be-que and the New Dixie Storm for the blue grass music. It was a wonderful opportunity to celebrate everything that Trehel has accomplished these past 20 years.

We can't wait to do it all again!

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er. Few callbacks and excellent customer service create positive "word of mouth advertising" about Trehel.

Understand your customer. Try to think from his point of view. If you don't understand your customers, you will lose them.

Always strive to exceed the expectations of your client. Approximately 80% of our work comes from past clients.

Take time to say "Hello" to that stranger in the room. He might be your next customer.

